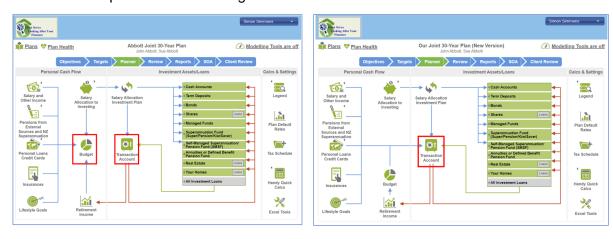
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Introduction

On the 1st November, 2023 Financial Mappers underwent a major upgrade. Previously personal income and expenses were kept separate in the Budget and all other expenses were transacted through the Transaction Account. Now all income and expenses are transacted in the Transaction Account, which is like a checking account. Please note the videos will be updated in the coming weeks.



You have been invited to join a *Financial Mappers Pro* platform. Here you will be able to share plans with your financial adviser, accountant, coach or other financial institution.

After you have received your invitation to join a platform, you will need to register your email and provide a password. Later you can choose to activate the two-factor authorization, in which case you will be asked to enter a 6-digit code which will be emailed to you. (This extra layer of security is optional)

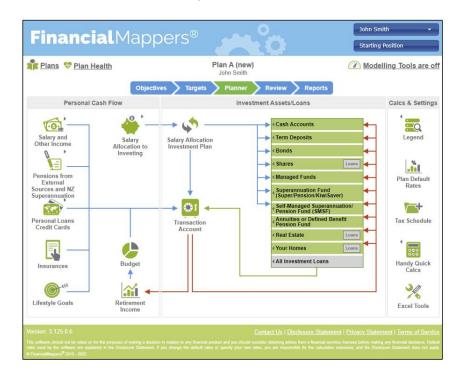


Once you have your account, all the plans you create are private. No-one has access to that information unless you choose to share that information.

This guide is intended to get you started with using *Financial Mappers*. At the end, you will be shown how to share your plan or receive a copy of a plan from your adviser.

The banner displayed in your version will have your sponsors name and logo in the top banner, together with their brand colours.

This is an example of a fictitious company called "Good Advice" and client Bob Potts.



For a quick review of how the software works, watch these two short videos:

- Allocation of your savings to investments (2 mins 12 secs)
- Allocation of your investments to your retirement income (2 mins 43 sec)

Note this videos will be updated to the new version shortly.

The menu of actions is a drop-down list under your name. These are the first steps you should take:

- 1. Go the *Account Details* and complete the information you want to be made available in reports. The only essential items to be completed are:
 - a. Name of Partner, if applicable
 - b. In the field "Initials" you should enter a nickname, such as your First Name. These initials or name are used to identify who owns what assets in a Joint Plan.
- Read this Getting Started Guide carefully before you start. (It is found in the menu for Tutorials) Complete the information in the section About Me and My Family, found at the top of the Starting Position page.
- 3. Before starting to enter your information in the *Starting Position* watch the video <a href="https://docs.ncbi.nlm.nih.google-ncbi.nlm.nih.goo

Now watch this detailed video designed for clients who have been asked to review their adviser's plan using Financial Mappers or you have been asked to complete the sections **About Me and My Family** and the **Starting Position.**

• Review your Adviser's Plans (6 mins 19 sec)

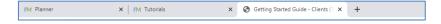
If your financial adviser has asked you to enter the information in the sections *About Me* and *My Family* and the *Starting Position* and then *Create a Short Plan* to demonstrate what you would like to do over the next few years, please watch this video.

• <u>Client Initiating Plan for Adviser to Review</u> (7 mins 15 sec)

Continue reading all the sections of the Getting Started Guide. It will be time well spent.

Note on Open Tabs:

When you click on a <u>Link</u>, the information will open in a new TAB. These TABS can be closed by clicking on the "X", but make sure, you do not close the software.



Note on International Use

Financial Mappers is designed to be used in many countries. The program defaults to the rules of taxation and superannuation for Australia. However, options are available to select

- Currency Symbols where necessary
- Tax Schedules If your country has not been listed, you can edit the Universal Mode to add your Tax Schedule and Capital Gains Tax Rules
- With retirement accounts, KiwiSaver has been created, and with any other country
 you can select the options in Universal Model to create a Superannuation/Pension
 account which matches that in your country.
- In the Non-Means Tested Pensions you can include NZ Superannuation by entering the data applicable to you.

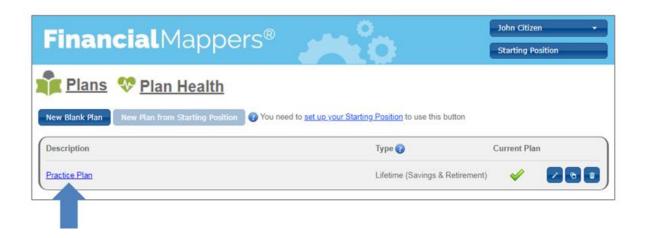
Plans List

Practice Plan

When you open **Financial Mappers**, you will land on the **Plans** page.

Your account has one plan already in your "My Plans" list, called the "Practice Plan".

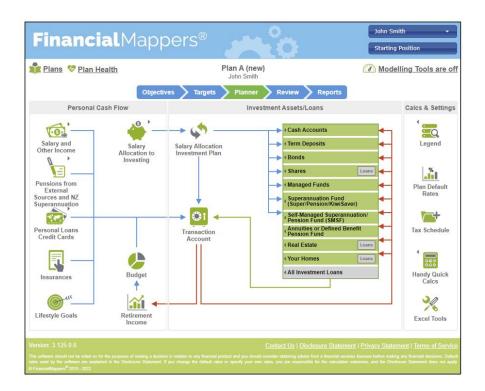
Click on the *Practice Plan*.



Plan Management Area

1. Planner

This will take you to the *Planner* page in the Plan Management Area, with the Practice Plan loaded, as you can see by the Plan name at the top of the screen. The navigation chevrons show you which part of the Plan Management Area you are in at any time. Your current page is shown by a green chevron.



The *Planner* page is the main hub used to enter the details of any plan. The Practice Plan has already been created for you so you can explore the entries made by clicking on the various icons and elements on the *Planner* page. You can test what happens if you make changes to this Practice Plan.

2. Returning to Plans List

To return to your list of plans at any time, click the Plans List Icon at the top left of any Plan Management Area page.



Note on the Heartbeat icon

This icon opens a floating window which displays 3-graphs. Refer to the Help Manual – Plan Health. This is a very important tool to help you manage your plan without having to change screens to check important information.



Here is an example where the Transaction Account is overdrawn, the Loan Expenses are more than the Salary Allocation and the Budget has insufficient funds to pay for personal expenses.



3. Other Plan Management Pages

Click on each of the navigation *Chevrons* in the Plan Management Area to see what has been entered or reported for the Practice Plan. When you get to the *Reports*, select and generate a Report for the plan, for example **Plan Summary**.



4. Header Button Options

Finally click on the name of the Account holder in the top right-hand corner of the page header to see the items on the drop-down list.



Account Details

If you want to create plans that include a partner, enter this information in Account Details.



This is also the page where you can change your email address and password.

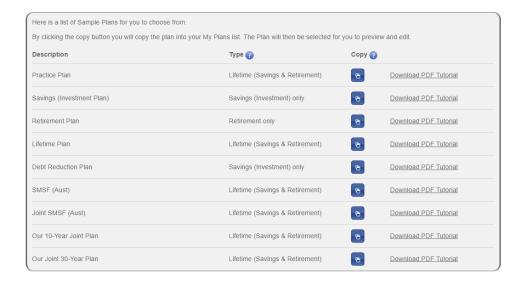
Please Note: The name of the *Principal* account holder is permanent and **CANNOT** be changed. You must also complete the Initials section as this identifies the account owner. You may prefer to use your fist name or nickname.



Sample Plans



If you go to the drop-down menu under your name and select the Sample Plans option, you will find a list of other *Sample Plans*. To explore any of these, click the adjacent copy button, and a copy will be created and added to your "My Plans" list. You can also download the adjacent *PDF Tutorial* for any selected and copied sample plan.



These plans will be updated shortly and the word "NEW" will be added to the title.

A good way to quickly learn all the features of **Financial Mappers** is to use the tutorial to create each of the plans. There is a corresponding set of videos in the Help Manual. By the time you have finished the plans, you will have the skills to maximize the value of **Financial Mappers** in growing your wealth and managing your money.

Starting Position

The **Starting Financial Position** is the plan owner's <u>actual</u> financial position at the point in time when any plan starts. It is accessed from the button beneath the account holder's name on the screen header.

It is recommended that you watch the **Help Video**, <u>Starting Position and Starting Position</u> <u>Report</u> BEFORE you commence.



The details entered in this area can be optionally included in any new plan you create, which means you don't have to keep adding this information for every new plan.

Create Your Starting Position

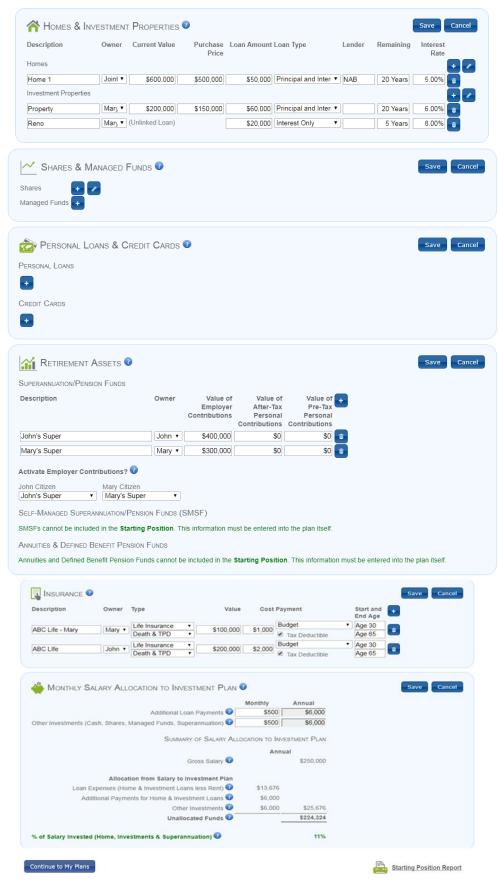
If you are making a Joint Plan, it important that you select this option, otherwise the names of each partner will not be displayed for assignment of ownership in the plan.



Enter all the details of your current personal and investment cash flow and holdings:







Generate the Starting Position Report so you can check all the information has been entered correctly

Changing the Starting Position

There are two types of changes that can be made, once a Starting Financial Position is created for your Account:

- 1. **Amendment of Details**. This means changing, adding to, or deleting from items previously entered.
- 2. **Reset**. This means removing ALL entries, so that there is nothing in the Starting Financial Position.



** IMPORTANT **

Any changes made to the *Starting Position* will <u>not</u> change details in any PLANS that have been created *prior to* the point in time when the *Starting Position* changes are made.

The changes to the *Starting Position* will only be included in New Plans (made after the changes) when this plan creation option is specified.



There is no history kept of changes to the *Starting Position*. Whatever it is currently set to, is what is used for new plans when the above option is selected.

Plan Creation

On the My Plans page, to create a plan you can choose from these two options:

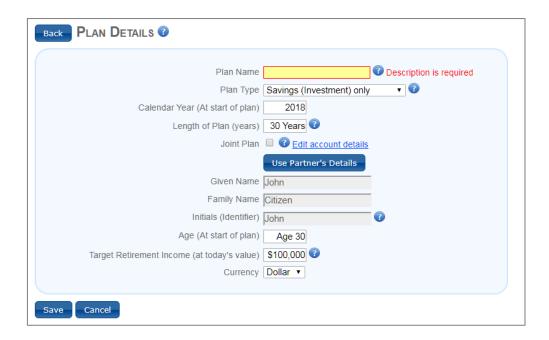
- 1. New Blank Plan
- 2. New Plan from Starting Financial Position.



When *New Blank Plan* is chosen, your current financial position will need to be entered into the new plan, before the future investing entries are made. With this option your current financial position information will ONLY apply to this plan.

When *New Plan from Starting Financial Position* is chosen, the new plan is pre-filled with all information that has been set up, or recently updated, in the *Starting Position* area.

Complete the name of the plan (or alter it, if creating using **New Plan from Starting Financial Position**) and choose whether the plan type will be a Savings (Investment) Plan,
Retirement Plan or a Lifetime plan which is a combination of both. You can also make a
joint plan if you want to include your partner in the plan.



Complete the remainder of information requested.

When you click "save", you will be taken to the *Planner Page* in the Plan Management Area.

We suggest that you select the *Objectives*, then *Targets* navigation chevrons and complete this information, however you can do this at any time. You will find it useful to have a written description of what outcomes you want your plan to achieve. And this is what the *Objectives* area is for. The *Targets* is for the specific numeric outcomes you want your plan to achieve. The information in these areas will be imported into some of the *Reports* so it is a good idea to complete, to add meaning to your Reports.

When creating your plan, there are some important things to understand:

- When creating an investment or retirement plan, you need to keep checking the funds in the *Transaction Account*. This is the account through which all transactions transact. It acts as a Checking Account.
- From the Salary, or Salary Allocation to Investing icons on the Planner page, you
 allocate a percentage of your Gross Salary, to fund the cost of home and investment
 loans, together with any savings you may want to allocate for other investments.

It is important to understand that this takes the specified amount every year from your *Budget* (as an expense) and puts these funds into the *Transaction Account*. This provides much of the future funds to then invest with in your plan.

The *Salary* specification could also been used to enter income from other sources such as a Family Trust. In this case you will simply create a new "salary" item that is really income from this other source.

- There are two methods of purchasing assets.
 - The Salary Allocation Investment Plan on the Planner page, should be used to allocate your investable funds nominated in the Savings from Salary area. Use this method to create a multi-year investment plan quickly. This method only uses the funds allocated from Savings from Salary area each year.
 - 2. The alternative option is to purchase assets directly using any asset account, for example going to the **Shares** section of the Assets block and entering specific amounts for specific years. When you do this, the entered amount is then withdrawn from the Transaction Account in the year selected for the purchase.
- There is one method for selling assets.

To sell any particular asset, go to the specific asset in the Asset Block and enter the amount you wish to sell, in the year you wish to sell. <u>The sale funds are deposited</u> into the transaction account.

- When you are in the Retirement Phase of a plan you can nominate how much you require for living expenses each year. This amount is entered as Retirement Income. You will need to allocate how much of your retirement accounts and other liquid assets you want to draw down each year (in each of these areas of the Planner). This money is transferred to your Transaction Account and then withdrawn at the start of the year. As the cost of Living Expenses are included in the Retirement Income, this expense will not be displayed once the Retirement Plan/Income is activated.
- When you have completed your plan, check the Key Indicator Graphs, at the top of the Plan Outcomes report. Generally these graphs will indicate if you have forgotten

to do something, like spend more than you earn or not allocate funds to the Investment Plan or Retirement Plan.

Financial Mappers is modelling software working on a year by year basis. In order to maintain the ease of use and dynamic nature of the software these rules are applied.

- Assets are considered to be <u>purchased</u> at the start of the year. and <u>sold</u> at the end of the year in the <u>Transaction Account</u>. Thus if you want to sell your current home and buy a new one in Year 5, you would sell the current home at the end of Year 4, so the funds are in your <u>Transaction Account</u> at the start of Year 5, to purchase the property.
- Generally, you enter all future costs in Today's Dollar or Present Value. The Inflation rate is used to calculate Future Value amounts. The default inflation rate is 2.5%.
- You will sometimes be asked to enter values as a percentage. For example if you
 want to sell some of your share portfolio, you will be asked to nominate a percentage.
 The same applies when you are allocating funds in the *Salary Allocation Investment Plan*. This allows the values to adjust when you make other changes to
 your plan.

After you have completed your plan, you can **Compare Results**, with your initial **Financial Targets** and those achieved in the *Targets* area. You can then use the slider in the *Review* area, to check the results of 8-major outcomes of your plan for any one year.

Finally try some of the 18 *Reports* you can generate to give you quick, short and plain English answers.

Receiving plans from your adviser

For this example, we are using a fictional company called *Good Advice* and a fictional person called *Carl Batts*.

If your adviser has created a plan and made recommendations to you about how you could improve your future financial situation, you will receive an email from him, asking you to review the plan and make comment.

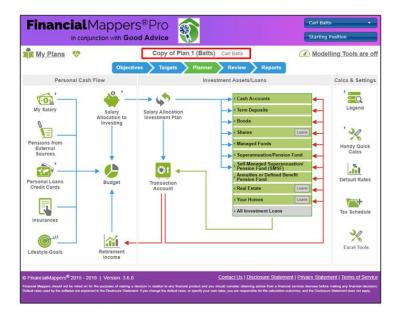
You should log into your *Financial Mappers* account, and click the button, *Plans Shared* with Me.



You must make a copy of the plan, so that if you change the plan, the original copy is preserved. Once you make that copy, this is your plan and you can change it as you wish.



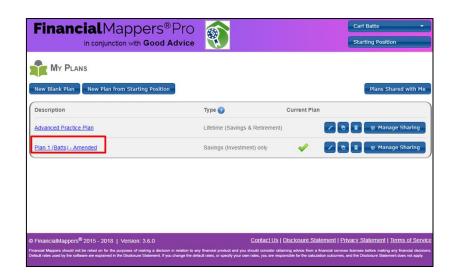
After making the copy, the plan will open on the *Planner Page*.



By clicking on the **LINK** to the Plan, <u>Copy of Plan 1 (Batts)</u>. You can select the *Edit* icon so that the name of plan can be changed, for example here it has been changed to *Plan 1 (Batts) - Amended*.



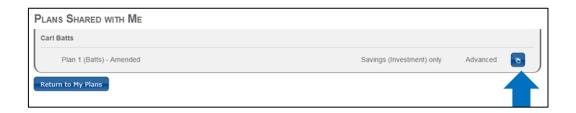
You can make changes to the plan and then share that information back to the *Adviser*. To do this you click on the name of the plan to return to the Plans list.



Once the *Manage Sharing* button is clicked, you must select the name of his adviser and click the *Share* button (as shown below). An email message can be sent to the *Adviser* (Adam Pitt). You can *Stop Sharing* their plan at any time.



Your adviser will receive an email advising that you have shared a plan. Here the adviser can make a copy of your plan and then review any changes you may have made to the original plan.



Creating your own plans and sharing with your Adviser

In this case your adviser may have asked you to enter all your current finances in the *Starting Position*. When you do this, that information is available to the adviser and either party may update that information. If you adviser changes that information, you will be notified by email. Likewise, if you later change that information, your adviser will be notified by email.

Sometimes your adviser, may ask you to create a preliminary plan and share it. This allows the adviser to quickly assess your current financial situation, review your priorities such as buying a Investment Property or starting a savings plan using Managed Funds.

From here your adviser can optimize the plan for you and make recommendations.

You adviser will then be able to share this plan with the adjustments back to you for review.

Contacting your Adviser

With more and more concerns about cyber-security, Financial Mappers has developed a closed system where you and your adviser can communicate in the software without use of email, apart from sending a message for you to check your account for information sent by your adviser.

The Connect Portal allows you to:

- Ask and reply to questions
- Receive or send documents
- Share plans
- Receive a copy of the Client Review used during your meeting with your adviser.

To access the **Connect Portal**, you need to click on the Dropdown menu and select **Connect**.

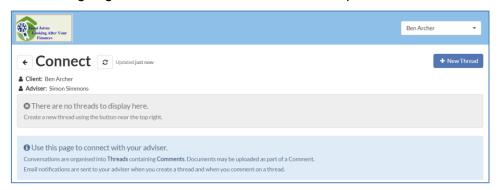


This is a brief description of how it works.

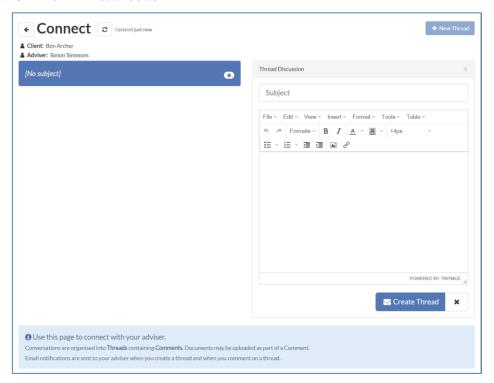
Starting a Thread

Communications are organized as "Threads". You may have different Threads for different things.

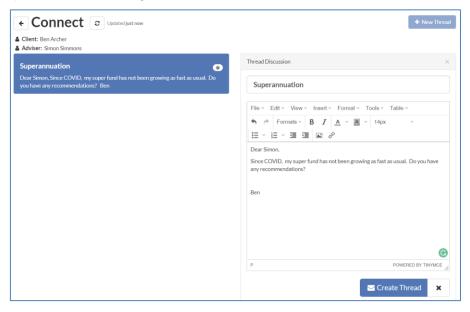
Here Ben Archer is going to start his first Thread about his superannuation account.



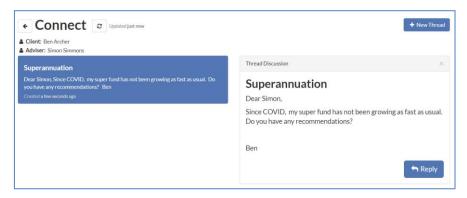
Click on the + New Thread button



Add the Subject and the message

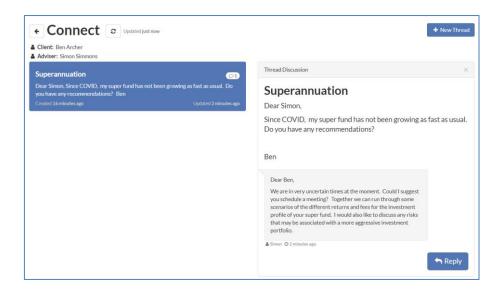


Click the button Create Thread.



An email will be sent to the adviser Simon Simmons, advising him you have sent a message. The adviser will log into the software, read your message and reply. Both the client and the adviser can upload attachments where required.

The adviser has read the message and replied. The client receives an email advising a reply has been sent. The client opens their account to read the message.



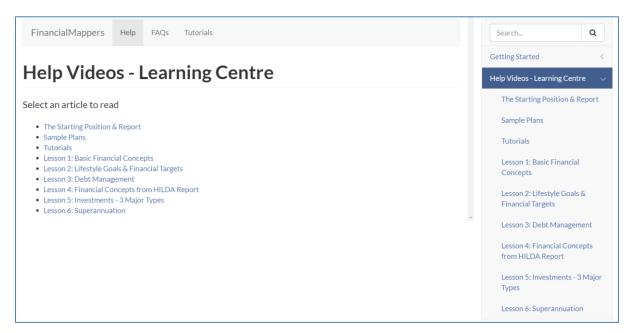
Over time the client is likely to have several threads and can access the appropriate thread when responding.

Training Videos

If you have not already watched the videos on the **Financial Mappers** website, please follow the link to the <u>DIY Investors</u> and watch them **NOW**



In the *Help Manual*, you will find a selection of video in the selection of videos. Some of these have already been listed.



We also have an extensive Help Manual and Frequently Asked Questions.

If you require any further assistance, please contact support@financialmappers.com.au